

CASH-FLOW - Servicii de salubritate stradala si desapezire												
Municipiul Timisoara												
	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	TOTAL 10 ANI 2023 - 2032
	1	2	3	4	5	6	7	8	9	10	11	
Rata inflatiei		9,70%	5,50%	5,50%	5,50%	5,00%	5,00%	5,00%	4,50%	4,50%	4,50%	
Curs de schimb valutar	5,00	5,00	5,00	5,00	5,00	5,00	5,00	5,00	5,00	5,00	5,00	
CANTITATI LUCRARI SALUBRIZARE STRADALA												
Imbuturat manual carosabil	11%	134.794.195	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	1.255.453.680
Imbuturat manual trotuare	5%	57.768.941	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	376.844.780
Imbuturat mecanizat carosabil	31%	375.997.104	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	4.227.701.400
Imbuturat mecanizat trotuare	13%	161.141.616	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	376.844.780
Spalat carosabil	14%	170.684.640	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	434.530.800
Stropit carosabil	27%	331.719.360	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	244.266.600
Razuit rigole	0%	153.744	243.366	243.366	243.366	243.366	243.366	243.366	243.366	243.366	243.366	2.433.660
Canititati deseuri din cosuri de gunoi stradale	0%	0	1.500	1.500	1.500	1.500	1.500	1.500	1.500	1.500	1.500	15.000
Total cantitati salubritare stradala	100%	1.232.259.600	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	6.918.075.700
Tarife actualizate 2023 SALUBRIZARE STRADALA												
Imbuturat manual carosabil		19,38	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07
Imbuturat manual trotuare		19,38	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07
Imbuturat mecanizat carosabil		15,35	24,21	24,21	24,21	24,21	24,21	24,21	24,21	24,21	24,21	24,21
Imbuturat mecanizat trotuare		15,35	24,20	24,20	24,20	24,20	24,20	24,20	24,20	24,20	24,20	24,20
Spalat carosabil		32,02	58,74	58,74	58,74	58,74	58,74	58,74	58,74	58,74	58,74	58,74
Stropit carosabil		6,97	13,14	13,14	13,14	13,14	13,14	13,14	13,14	13,14	13,14	13,14
Razuit rigole		203,63	728,45	728,45	728,45	728,45	728,45	728,45	728,45	728,45	728,45	728,45
Canititati deseuri din cosuri de gunoi stradale		0,00	387,63	387,63	387,63	387,63	387,63	387,63	387,63	387,63	387,63	387,63
Venituri din activitatea de salubritare stradala												
Venituri maturat manual carosabil	RON		4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	41.517.853
Venituri maturat manual trotuare	RON		1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	12.462.257
Venituri maturat mecanizat carosabil	RON		10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	102.346.611
Venituri maturat mecanizat trotuare	RON		911.857	911.857	911.857	911.857	911.857	911.857	911.857	911.857	911.857	9.118.567
Venituri spalat carosabil	RON		2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	25.524.399
Venituri stropit carosabil	RON		320.931	320.931	320.931	320.931	320.931	320.931	320.931	320.931	320.931	3.209.314
Venituri razuit rigole	RON		177.280	177.280	177.280	177.280	177.280	177.280	177.280	177.280	177.280	1.772.796
Venituri gestionare deseuri cosuri de gunoi	RON	0	581.438	581.438	581.438	581.438	581.438	581.438	581.438	581.438	581.438	5.814.375
TOTAL VENITURI SALUBRIZARE STRADALA	RON	24.941.998	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	201.766.113
CANTITATI LUCRARI DESAPEZIRE												
Curatat zapada mecanizat cu autospeciale/utilaje echipate cu lama/plug	mp		4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	41.433.320
Curatat zapada manual, inclusiv statii publice de imbarcare-debarcare calatori si refugii;	mp		2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	22.648.840
Incarcat mecanizat si transport zapada	mc		8.230	8.230	8.230	8.230	8.230	8.230	8.230	8.230	8.230	82.300
Impasat mecanic material antiderapant, de tip sare cu injectie de solutie de clorura de calciu	mp		2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	22.913.030
Impasat manual material antiderapant, de tip sare in amestec cu clorura de calciu solida	mp		21.800	21.800	21.800	21.800	21.800	21.800	21.800	21.800	21.800	218.000
Total cantitati desapezire	mp		8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	87.295.490
tarife actualizate 2023 DESAPEZIRE												
Curatat zapada mecanizat cu autospeciale/utilaje echipate cu lama/plug	lei/1000 mp		23,20	23,20	23,20	23,20	23,20	23,20	23,20	23,20	23,20	23,20
Curatat zapada manual, inclusiv statii publice de imbarcare-debarcare calatori si refugii;	lei/1000 mp		334,57	334,57	334,57	334,57	334,57	334,57	334,57	334,57	334,57	334,57
Incarcat mecanizat si transport zapada	lei/mc		51,76	51,76	51,76	51,76	51,76	51,76	51,76	51,76	51,76	51,76
Impasat mecanic material antiderapant, de tip sare cu injectie de solutie de clorura de calciu	lei/1000 mp		356,32	356,32	356,32	356,32	356,32	356,32	356,32	356,32	356,32	356,32
Impasat manual material antiderapant, de tip sare in amestec cu clorura de calciu solida	lei/1000 mp		118,09	118,09	118,09	118,09	118,09	118,09	118,09	118,09	118,09	118,09
Venituri din activitatea de desapezire												
Venituri din curatat zapada mecanizat cu autospeciale/utilaje echipate cu lama/plug	RON		96.106	96.106	96.106	96.106	96.106	96.106	96.106	96.106	96.106	961.061,39
Venituri din curatat zapada manual, inclusiv statii publice de imbarcare-debarcare calatori si refugii;	RON		757.758	757.758	757.758	757.758	757.758	757.758	757.758	757.758	757.758	7.577.575,40
Venituri din incarcat mecanizat si transport zapada	RON		425.986	425.986	425.986	425.986	425.986	425.986	425.986	425.986	425.986	4.259.862,40
Venituri din impasat mecanic material antiderapant, de tip sare cu injectie de solutie de clorura de calciu	RON		816.428	816.428	816.428	816.428	816.428	816.428	816.428	816.428	816.428	8.164.282,06
Venituri din impasat manual material antiderapant, de tip sare in amestec cu clorura de calciu solida	RON		2.574	2.574	2.574	2.574	2.574	2.574	2.574	2.574	2.574	25.742,92
TOTAL VENITURI ACTIVITATE DESAPEZIRE	RON	5.467.989	2.098.852	2.098.852	2.098.852	2.098.852	2.098.852	2.098.852	2.098.852	2.098.852	2.098.852	20.988.524
Total venituri												
	RON	30.409.986	22.275.464	22.275.464	22.275.464	22.275.464	22.275.464	22.275.464	22.275.464	22.275.464	22.275.464	222.754.637
Cheltuieli operare												
Combustibil si lubrifianti	RON	28.585.387	17.374.862	17.374.862	17.374.862	17.374.862	17.374.862	17.374.862	17.374.862	17.374.862	17.374.862	173.748.617
Energie electrica tehnologica	RON	0	0	0	0	0	0	0	0	0	0	0
Piese de schimb, utilaje	RON	0	0	0	0	0	0	0	0	0	0	0
Materii prime si materiale consumabile	RON	0	0	0	0	0	0	0	0	0	0	0
Echipament de lucru si protectia muncii	RON	0	0	0	0	0	0	0	0	0	0	0
Intretinere, reparatii, piese de schimb	RON	0	0	0	0	0	0	0	0	0	0	0
Amortizarea utilajelor/echipamentelor pentru salubritate stradala si desapezire	RON	0	1.650.820	1.650.								

Municipiul Timisoara Delegare servicii salubritate		
Cifra de afaceri totala	RON	222.754.637
Rata actualizare	%	9,50%
Perioada de delegare	ani	10 ani
EBITDA	%	23%
Marja profit net	%	13%
Yield	%	21%
RIR	%	19,46%
VAN	RON	25.672.863