

Cash-flow - Servicii de salubritate stradala si desapezire Municipiul Timisoara										ALTERNATIVA 6 UTILAJE FOLOSITE, DURATA CONTRACT 8 ANI										TOTAL 8 ANI 2023 - 2030	
2022										2023	2024	2025	2026	2027	2028	2029	2030				
1										2	3	4	5	6	7	8	9				
Rata infatiel										9,70%	5,50%	5,50%	5,50%	5,00%	5,00%	5,00%	4,50%				
RON										5,00	5,00	5,00	5,00	5,00	5,00	5,00	5,00				
CANTITATI LUCRARI SALUBRIZARE STRADALA																					
maturat manual carosabil	mp	11%	134.794.195	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	125.545.368	1.004.362.944			
maturat manual trotuare	mp	5%	57.768.941	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	301.475.824			
maturat mecanizat carosabil	mp	31%	375.997.104	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	422.770.140	3.382.161.120			
maturat mecanizat trotuare	mp	13%	161.141.616	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	37.684.478	301.475.824			
spalat carosabil	mp	14%	170.684.640	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	43.453.080	347.624.640			
stropit carosabil	mp	27%	331.719.360	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	24.426.660	195.413.280			
razuit rigole	mp	0%	153.744	243.366	243.366	243.366	243.366	243.366	243.366	243.366	243.366	243.366	243.366	243.366	243.366	243.366	243.366	1.946.928			
Canititati deseuri din cosuri de gunoi stradale	mp	0%	0	1.500	1.500	1.500	1.500	1.500	1.500	1.500	1.500	1.500	1.500	1.500	1.500	1.500	1.500	12.000			
Total cantitati salubritate strada	mp	100%	1.232.259.600	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	691.807.570	5.534.460.560			
Tarife actualizate 2023 SALUBRIZARE STRADALA																					
maturat manual carosabil	lei/1.000 mp		19,38	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07			
maturat manual trotuare	lei/1.000 mp		19,38	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07	33,07			
maturat mecanizat carosabil	lei/1.000 mp		15,35	24,21	24,21	24,21	24,21	24,21	24,21	24,21	24,21	24,21	24,21	24,21	24,21	24,21	24,21	24,21			
maturat mecanizat trotuare	lei/1.000 mp		15,35	24,20	24,20	24,20	24,20	24,20	24,20	24,20	24,20	24,20	24,20	24,20	24,20	24,20	24,20	24,20			
spalat carosabil	lei/1.000 mp		32,02	58,74	58,74	58,74	58,74	58,74	58,74	58,74	58,74	58,74	58,74	58,74	58,74	58,74	58,74	58,74			
stropit carosabil	lei/1.000 mp		6,97	13,14	13,14	13,14	13,14	13,14	13,14	13,14	13,14	13,14	13,14	13,14	13,14	13,14	13,14	13,14			
razuit rigole	lei/1.000 mp		203,69	728,45	728,45	728,45	728,45	728,45	728,45	728,45	728,45	728,45	728,45	728,45	728,45	728,45	728,45	728,45			
Canititati deseuri din cosuri de gunoi stradale	lei/tona		0,00	387,63	387,63	387,63	387,63	387,63	387,63	387,63	387,63	387,63	387,63	387,63	387,63	387,63	387,63	387,63			
Venituri din activitatea de salubritate stradala																					
Venituri maturat manual carosabil	RON	10%	2.612.312	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	4.151.785	33.214.283			
Venituri maturat manual trotuare	RON	4%	1.119.562	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	1.246.226	9.969.805			
Venituri maturat mecanizat carosabil	RON	23%	5.771.556	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	10.234.661	81.877.289			
Venituri maturat mecanizat trotuare	RON	10%	2.473.524	911.857	911.857	911.857	911.857	911.857	911.857	911.857	911.857	911.857	911.857	911.857	911.857	911.857	911.857	7.294.854			
Venituri spalat carosabil	RON	43%	10.621.654	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	2.552.434	20.419.471			
Venituri stropit carosabil	RON	9%	2.312.084	320.931	320.931	320.931	320.931	320.931	320.931	320.931	320.931	320.931	320.931	320.931	320.931	320.931	320.931	2.567.451			
Venituri razuit rigole	RON	0%	31.307	177.280	177.280	177.280	177.280	177.280	177.280	177.280	177.280	177.280	177.280	177.280	177.280	177.280	177.280	1.418.237			
Venituri gestionare deseuri cosuri de gunoi	RON	0%	0	581.438	581.438	581.438	581.438	581.438	581.438	581.438	581.438	581.438	581.438	581.438	581.438	581.438	581.438	4.651.500			
TOTAL VENITURI SALUBRIZARE STRADALA	RON	100%	24.941.998	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	20.176.611	161.412.990			
CANTITATI LUCRARI DESAPEZIRE																					
curatat zapada mecanizat cu autospeciale/utilaje echipate cu lama/plug	mp	90%	125.726.480	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	4.143.332	33.146.656			
curatat zapada manual, inclusiv statii publice de imbarcare-debarcare calatori si refugii;	mp	4%	5.937.085	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	2.264.884	18.119.072			
incarcat mecanizat si transport zapada	m/c		10.000	8.230	8.230	8.230	8.230	8.230	8.230	8.230	8.230	8.230	8.230	8.230	8.230	8.230	8.230	65.840			
impresariat mecanic material antiderapant, de tip sare cu injectie de solutie de clorura de calciu	mp	3%	4.313.694	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	2.291.303	18.330.424			
impresariat manual material antiderapant, de tip sare in amestec cu clorura de calciu solida	mp	3%	3.710.680	21.800	21.800	21.800	21.800	21.800	21.800	21.800	21.800	21.800	21.800	21.800	21.800	21.800	21.800	174.400			
Total cantitati desapezire	mp		139.697.942	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	8.729.549	69.836.392			
tarife actualizate 2023 DESAPEZIRE																					
curatat zapada mecanizat cu autospeciale/utilaje echipate cu lama/plug	lei/1000 mp		17,15	23,20	23,20	23,20	23,20	23,20	23,20	23,20	23,20	23,20	23,20	23,20	23,20	23,20	23,20	23,20			
curatat zapada manual, inclusiv statii publice de imbarcare-debarcare calatori si refugii;	lei/1000 mp		247,37	334,57	334,57	334,57	334,57	334,57	334,57	334,57	334,57	334,57	334,57	334,57	334,57	334,57	334,57	334,57			
incarcat mecanizat si transport zapada	lei/mc		38,27	51,76	51,76	51,76	51,76	51,76	51,76	51,76	51,76	51,76	51,76	51,76	51,76	51,76	51,76	51,76			
impresariat mecanic material antiderapant, de tip sare cu injectie de solutie de clorura de calciu	lei/1000 mp		263,45	356,32	356,32	356,32	356,32	356,32	356,32	356,32	356,32	356,32	356,32	3							

Municipiul Timisoara Delegare servicii salubritate		
Cifra de afaceri totala	RON	178.203.710
Rata actualizare	%	9,50%
Perioada de delegare	ani	8 ani
EBITDA	%	34%
Marja profit net	%	13%
Yield	%	31%
RIR	%	11,24%
VAN	RON	18.916.416