

Cash-flow - Servicii de salubritate strada si desapezire

Cash-flow - Servicii de salubritate stradala si deszapezire Municipiul Timisoara										ALTERNATIVA 3 UTILAJE NOI, DURATA CONTRACT 6 ANI										TOTAL 6 ANI 2023 - 2028									
2022										2023										2024		2025		2026		2027		2028	
1										2										3		4		5		6		7	
5,00										9,70%										5,50%		5,50%		5,50%		5,00%		5,00%	
RON										5,00										5,00		5,00		5,00		5,00		5,00	
Rata inflatiiei										125.545.368										125.545.368		125.545.368		125.545.368		125.545.368		125.545.368	
CURS DE SCHIMB VALUTAR										37.684.478										37.684.478		37.684.478		37.684.478		37.684.478		37.684.478	
CANTITATI LUCRARI SALUBRIZARE STRADALA										422.770.140										422.770.140		422.770.140		422.770.140		422.770.140		422.770.140	
maturat manual carosabil										37.684.478										37.684.478		37.684.478		37.684.478		37.684.478		37.684.478	
maturat manual trotuare										37.684.478										37.684.478		37.684.478		37.684.478		37.684.478		37.684.478	
maturat mecanizat trotuare										37.684.478										37.684.478		37.684.478		37.684.478		37.684.478		37.684.478	
maturat mecanizat trotuare										37.684.478										37.684.478		37.684.478		37.684.478		37.684.478		37.684.478	
spalat carosabil										43.453.080										43.453.080		43.453.080		43.453.080		43.453.080		43.453.080	
stroptit carosabil										24.426.660										24.426.660		24.426.660		24.426.660		24.426.660		24.426.660	
razuit rigole										243.366										243.366		243.366		243.366		243.366		243.366	
razuit rigole										243.366										243.366		243.366		243.366		243.366		243.366	
Cantitati deseuri din cosuri de gunoi stradale										1.500										1.500		1.500		1.500		1.500		1.500	
Total cantitati salubritate stradala										691.807.570										691.807.570		691.807.570		691.807.570		691.807.570		691.807.570	
Tarife actualizate 2023 SALUBRIZARE STRADALA										33,07										33,07		33,07		33,07		33,07		33,07	
maturat manual carosabil										33,07										33,07		33,07		33,07		33,07		33,07	
maturat manual trotuare										24,21										24,21		24,21		24,21		24,21		24,21	
maturat mecanizat carosabil										24,20										24,20		24,20		24,20		24,20		24,20	
maturat mecanizat trotuare										24,20										24,20		24,20		24,20		24,20		24,20	
spalat carosabil										58,74										58,74		58,74		58,74		58,74		58,74	
stroptit carosabil										13,14										13,14		13,14		13,14		13,14		13,14	
razuit rigole										728,45										728,45		728,45		728,45		728,45		728,45	
Cantitati deseuri din cosuri de gunoi stradale										387,63										387,63		387,63		387,63		387,63		387,63	
Venituri din activitatea de salubritate stradala										4.151.785										4.151.785		4.151.785		4.151.785		4.151.785		4.151.785	
Venituri maturat manual carosabil										1.246.226										1.246.226		1.246.226		1.246.226		1.246.226		1.246.226	
Venituri maturat manual trotuare										10.234.661										10.234.661		10.234.661		10.234.661		10.234.661		10.234.661	
Venituri maturat mecanizat carosabil										911.857										911.857		911.857		911.857		911.857		911.857	
Venituri maturat mecanizat trotuare										2.552.434										2.552.434		2.552.434		2.552.434		2.552.434		2.552.434	
Venituri spalat carosabil										320.931										320.931		320.931		320.931		320.931		320.931	
Venituri stroptit carosabil										177.280										177.280		177.280		177.280		177.280		177.280	
Venituri razuit rigole										581.438										581.438		581.438		581.438		581.438		581.438	
Venituri gestionare deseuri cosuri de gunoi										20.176.611										20.176.611		20.176.611		20.176.611		20.176.611		20.176.611	
TOTAL VENITURI SALUBRIZARE STRADALA										20.176.611										20.176.611		20.176.611		20.176.611		20.176.611		20.176.611	
CANTITATI LUCRARI DESZAPEZIRE										4.143.332										4.143.332		4.143.332		4.143.332		4.143.332		4.143.332	
curatat zapada mecanizat cu autospeciale/utilaje echipate cu lamă/plug										2.264.884										2.264.884		2.264.884		2.264.884		2.264.884		2.264.884	
curatat zapada manual, inclusiv statii publice de imbarcare-debarcare calatori si refugii;										8.230										8.230		8.230		8.230		8.230		8.230	
incercat mecanizat si transport zapada										2.291.303										2.291.303		2.291.303		2.291.303		2.291.303		2.291.303	
impriastiat mecanic material antiderapant, de tip sare cu injectie de solutie de clorura de calciu										21.800										21.800		21.800		21.800		21.800		21.800	
impriastiat manual material antiderapant, de tip sare in amestec cu clorura de calciu solida										8.729.549										8.729.549		8.729.549		8.729.549		8.729.549		8.729.549	
Total cantitati deszapezire										21.800										21.800		21.800		21.800		21.800		21.800	
tarife actualizate 2023 DESZAPEZIRE										23,20										23,20		23,20		23,20		23,20		23,20	
curatat zapada mecanizat cu autospeciale/utilaje echipate cu lamă/plug										334,57										334,57		334,57		334,57		334,57		334,57	
curatat zapada manual, inclusiv statii publice de imbarcare-debarcare calatori si refugii;										51,76										51,76		51,76		51,76		51,76		51,76	
incercat mecanizat si transport zapada										356,32										356,32		356,32		356,32		356,32		356,32	
impriastiat mecanic material antiderapant, de tip sare cu injectie de solutie de clorura de calciu										118,09										118,09		118,09		118,09		118,09		118,09	
impriastiat manual material antiderapant, de tip sare in amestec cu clorura de calciu solida										21.800										21.800		21.800		21.800		21.800		21.800	
Venituri din activitatea de deszapezire										8.729.549										8.729.549		8.729.549		8.729.549		8.729.549		8.729.549	
Venituri din curatat zapada mecanizat cu autospeciale/utilaje echipate cu lamă/plug										96.106										96.106		96.106		96.106		96.106		96.106	
Venituri din curatat zapada manual, inclusiv statii publice de imbarcare-debarcare calatori si refugii;										757.758										757.758		757.758		757.758		757.758		757.758	
Venituri din incercat mecanizat si transport zapada										425.986										425.986		425.986		425.986		425.986		425.986	
Venituri din impriastiat mecanic material antiderapant, de tip sare cu injectie de solutie de clorura de calciu										816.428										816.428		816.428		816.428		816.428		816.428	
Venituri din impriastiat manual material antiderapant, de tip sare in amestec cu clorura de calciu solida										2.574										2.574		2.574		2.574		2.574		2.574	
TOTAL VENITURI ACTIVITATE DESZAPEZIRE										2.098.852										2.098.852		2.098.852		2.098.852		2.098.852		2.098.852	
Total venituri										22.275.464										22.275.464		22.275.464		22.275.464		22.275.464		22.275.464	
Cheltuieli operare										17.374.862										17.374.862		17.374.862		17.374.862		17.374.862		17.374.862	
Combustibili si lubrifianti										0										0		0		0		0		0	
Energie electrica tehnologica										0										0		0		0		0		0	
Piese de schimb, utilaje										0										0		0		0		0		0	
Materii prime si materiale consumabile										0										0		0		0		0		0	
Echipament de lucru si protectia muncii										0										0		0		0		0		0	
Intretinere, reparatii, piese de schimb										0										0		0		0		0		0	
Amortizarea utilajelor/echipamentelor pentru salubritate stradala si deszapezire										0										0		0		0		0		0	
Cheltuieli cu protectia mediului										5.316.800										5.316.800		5.316.800		5.316.800		5.316.800		5.316.800	
Alte servicii executate de terti										26.203										26.203		26.203		26.203		26.203		26.203	
Alte cheltuieli materiale										0										0		0		0		0		0	
Cheltuieli cu salariile										0										0		0		0		0		0	
Taxe licente										0										0		0		0		0		0	
Taxe operatori tratate/eliminare deseuri										1.367.261										1.367.261		1.367.261		1.367.261		1.367.261		1.367.261	
Alte cheltuieli indirecte										0										0		0		0		0		0	
Cheltuieli financiare (Asigurari, taxe bancare)										0										0		0		0		0		0	
Total costuri operationale										18.742.123										18.742.123		18.742.123		18.742.123		18.742.123		18.742.123	
ERITDA										8.850.141										8.850.141		8.850.141		8.850.141		8.850.141		8.850.141	
EBIT										3.533.341										3.533.341		3.533.341		3.533.341		3.533.341		3.533.341	
Impozit pe profit										565.335										565.335		565.335		565.335		565.335		565.335	
Cash flow (excl CAPEX)										8.284.806										8.284.806		8.284.806		8.284.806		8.284.806		8.284.806	
CAPEX pe perioada delegarii										0										0		0		0		0		0	
Net cash flow										8.284.806										8.284.806		8.284.806		8.284.806		8.284.806		8.284.806	
Profit net										2.968.006										2.968.006		2.968.006		2.968.006		2.968.006		2.968.006	
Marja profit net										13%										13%		13%		13%		13%		13%	
Rata de actualizare										9,50%										9,50%		9,50%		9,50%		9,50%		9,50%	
Perioada de actualizare										1										1		1		1		1		1	
Rata de actualizare										0,913										0,913		0,913		0,913		0,913		0,913	
Cash-flow anual actualizat										-31.900.800										-31.900.800		-31.900.800		-31.900.800		-31.900.800		-31.900.800	
Yield										37,19%										37,2%		37,2%		37,2%		37,2%		37,2%	
RUR										10,73%										10,73%		10,73%		10,73%		10,73%		10,73%	
VAN										13.495.400										13.495.400		13.495.400		13.495.400		13.495.400		13.495.400	
Profit net (marja%)										13,32%										13,32%		13,32%		13,32%		13,32%		13,32%	

Municipiul Timisoara Delegare servicii salubritate		
Cifra de afaceri totala	RON	133.652.782
Rata actualizare	%	9,50%
Perioada de delegare	ani	6 ani
EBITDA	%	40%
Marja profit net	%	13%
Yield	%	37%
RIR	%	10,73%
VAN	RON	13.495.400